



# **APS Benefits Group Ltd**

**ABN 64 077 846 809**

**Annual Report - 30 June 2025**

The Directors of APS Benefits Group Ltd (APSBG) present their report together with the Financial Statements of the Consolidated Entity, being APS Benefits Group Ltd (the Company) and its controlled entities (the Group), APS Financial Planning Pty Ltd, APS Tax, Accounting & Business Services Pty Ltd, APS Savings Ltd, APS Mortgages Pty Ltd and APS Wills and Estates Pty Ltd for the financial year ended 30 June 2025. The Company is a company registered under the Corporations Act 2001.

### Directors' details

The Directors of APS Benefits Group Ltd during, or since the end of the year are:

| Name and Qualifications                                                                                                                                                                                                                            | Experience and Special Responsibilities                                                                                                                                                                                                                                                                                                                                               |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Kate Fazio</b> , Age 39<br>Director, BA (Media & Comms), B Laws (Hons), GDip Legal Practice, GCert Social Impact, Master of Social Impact and Philanthropy<br>Appointed as a non-executive Director in October 2016                             | Principal Consultant, Kate Fazio Consulting<br>18 years' experience<br>Director of Subsidiary – APS Savings Ltd                                                                                                                                                                                                                                                                       |
| <b>Sean Carroll</b> , Age 48<br>Director, Masters Organisational Psychology (Monash)BA and BCommerce (Monash), GAICD<br>Appointed as a non-executive Director in October 2018                                                                      | Managing Partner, ByMany Pty Ltd<br>24 year's experience<br>Director of Subsidiary – APS Savings Ltd                                                                                                                                                                                                                                                                                  |
| <b>Tim Chilvers</b> , Age 53<br>Director, Master of Applied Finance, Diploma of Financial Services, Bachelor of Business<br>Appointed as a non-executive Director in October 2019                                                                  | Managing Director, Navigate, Evolve, Lead<br>Partner Consultant, Lighthouse Leadership and Development<br>Faculty Head, Australian Institute of Coaching Partner, The Colin James Method<br>35 years' experience<br>Director of Subsidiary – APS Savings Ltd<br>Director and Chair Carey Baptist Grammar School                                                                       |
| <b>Chris Stocks</b> , Age 69<br>Director, BA (Economics and Statistics - Monash) GDip Public Policy and Management, Cert IVWorkplace Assessment and Training, GAICD Appointed as a non-executive Director in October 2020                          | Consultant – Business Management<br>Ex-Public Service Executive<br>45 years' experience<br>Director of Subsidiary – APS Savings Ltd                                                                                                                                                                                                                                                   |
| <b>Jo McKennarley</b> , Age 46<br>Director, Master of Business Administration, Bachelor of Arts in Political Science (Double Major inPublic Policy & Industrial Relations), GAICD, CAHRI<br>Appointed as a non-executive Director in February 2023 | Director and Principal, reDirectional Advisory & Consulting<br>23 years' experience<br>Director of Subsidiary – APS Savings Ltd<br>RSPCA QLD: Non-Executive Director and Chair of Community Independent Strategic Advisor to the People & Governance Committee at CEDA<br>Engagement Committee RSPCA Australia: Non-Executive Director and Chair of Animal Welfare & Ethics Committee |
| <b>Bridget Sebire</b> , Age 54<br>Director, BA, GDip Applied Finance and Investment, PIIA, GAICD<br>Appointed as a non-executive Director in October 2023                                                                                          | GM Risk, Compliance and Insurance APA<br>32 years' experience<br>Director of Subsidiary – APS Savings Ltd                                                                                                                                                                                                                                                                             |
| <b>Lisa Geier</b> , Age 54<br>Director, MBA, BEconomics, Dip Applied Corporate Governance and Risk Management, CPA, CIA<br>Appointed as a non-executive Director in October 2023                                                                   | Director of Finance, Productivity Commission<br>32 years' experience<br>Director of Subsidiary – APS Savings Ltd                                                                                                                                                                                                                                                                      |

The Company Secretary in office at the end of the year is:

Craig Walden, B.Bus (Acc), Diploma of Finance and Mortgage Broking Management. Craig has over 41 years' management experience including 23 years as the current Chief Executive Officer of APS Benefits Group Ltd.

### **Principal activities and objectives**

The Group's principal activities during the financial year were:

- To provide funeral benefits to members.
- To provide a range of financial and professional services to members and clients.
- To administer the APS Benevolent Foundation Ltd and the APS Benevolent Fund Ltd, both approved charities for tax purposes. The Group has agreed to finance all of the expenses of the charities to ensure that all funds donated are used for charitable purposes.

The Group's strategy is to achieve steady growth in the number of members and clients, and to ensure that the range of financial and professional services provided to members and clients remains relevant to their needs.

### **Financial results**

The surplus of the Group for the financial year after providing for income tax amounted to \$825,189 (2024: \$380,342). This surplus has occurred notwithstanding the Group allocating a bonus to members' accounts at a cost of \$1,520,000 (2024: \$2,071,000). If the bonus was not allocated, the financial result would have been a surplus of \$2,345,189 (2024: \$2,451,342). It is a strategy of the Board to retain appropriate reserves, whilst rewarding current members with bonuses, and this may lead to deficits in some years where the member's bonus has been paid or partially paid from reserves.

### **Dividends**

The Group does not pay dividends.

### **Membership**

At 30 June 2025, the number of members/clients was 31,242 compared with 31,141 at 30 June 2024. During the 2024/25 year, a further 646 new members/clients joined the Group, leading to over 31,000 new members/clients over the last 23 years. This is an excellent result, giving us net membership/client growth over the last 22 years of over 10,000 members/clients.

### **Review of operations**

The results of the Group's operations did not change significantly from those of the previous year. The result for the year was affected by the Group's strategy to reduce the reserves over time, to ensure that current members are rewarded for the financial performance of the Group during their membership.

### **Significant changes in state of affairs**

There were no significant changes in state of affairs of the Group during the year.

### **Events occurring after the end of the reporting date**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations, the results of those operations or the state of affairs of the Group in subsequent financial years.

### **Likely developments, business strategies and prospects**

No matter, circumstance or likely development in the operations has arisen since the end of the financial year occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect the:

1. operations of the Group;
2. results of those operations;
3. state of affairs of the Group

in future financial years.

The Group will continue to look for ways to achieve steady membership growth, and to add value to benefit its members/clients. It will investigate introducing new services, as well as encouraging greater use of its current services.

### **Indemnifying officer or auditor**

Insurance premiums have been paid to insure each of the Directors and officers of the Group, against any costs and expenses incurred by them in defending any legal proceeding arising out of their conduct while acting in their capacity as an officer of the Group. In accordance with normal commercial practice, disclosure of the premium amount and the nature of the insured liabilities is prohibited by a confidentiality clause in the contract.

### Environmental regulation

The consolidated entity is not subject to any significant environmental regulation under Australian Commonwealth or State law.

### Meetings of directors

|               | Board and Strategy<br>Held | Board and Strategy<br>Attended | Audit/Finance/Go<br>vernance<br>Held | Audit/Finance/Go<br>vernance<br>Attended | People &<br>Remuneration<br>Held | People &<br>Remuneration<br>Attended |
|---------------|----------------------------|--------------------------------|--------------------------------------|------------------------------------------|----------------------------------|--------------------------------------|
| T Chilvers    | 20                         | 20                             | 7                                    | 7                                        | 2                                | 2                                    |
| K Fazio       | 20                         | 19                             |                                      |                                          | 2                                | 2                                    |
| J McKennariey | 20                         | 14                             | 7                                    | 6                                        |                                  |                                      |
| S Carroll     | 20                         | 13                             |                                      |                                          | 2                                | 2                                    |
| L Geier       | 20                         | 20                             | 7                                    | 7                                        |                                  |                                      |
| C Stocks      | 20                         | 18                             |                                      |                                          | 2                                | 2                                    |
| B Sebire      | 20                         | 19                             | 7                                    | 5                                        |                                  |                                      |

### Directors' benefits

These fees are approved annually by the members at the Annual General Meeting. For the year ending 30 June 2025, Directors received the benefits as described in the table below. Superannuation was paid at the rate of 11.5% of Honorarium.

| Name          | Honorarium (including superannuation)<br>\$ |
|---------------|---------------------------------------------|
| T Chilvers    | 46,830.00                                   |
| K Fazio       | 30,105.00                                   |
| J McKennariey | 30,105.00                                   |
| S Carroll     | 33,450.00                                   |
| L Geier       | 36,051.72                                   |
| C Stocks      | 30,105.00                                   |
| B Sebire      | 31,591.68                                   |
| <b>Total</b>  | <b>238,238.40</b>                           |

### Directors' interests

The Directors are all members of the Group. Subject to this, since the end of the previous financial year, no Director of the Group has received, or become entitled to receive any benefit by reason of a contract made by the Group with the Director, or with a Group in which the Director has a substantial interest.

### Environmental issues

The Group's operations are not subject to any particular or significant environmental regulations under a law of the Commonwealth or of a State or Territory in Australia.

### Auditors Independence

The auditors have provided the declaration of independence to the board as prescribed by the *Corporations Act 2001* as set out on page 5.

This report is made in accordance with a resolution of the board of Directors and is signed for and on behalf of the Directors by:

A handwritten signature in blue ink, appearing to read "T Chilvers".

---

T Chilvers  
Chair

A handwritten signature in blue ink, appearing to read "C Stocks".

---

C Stocks  
Director

10 October 2025

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**Grant Thornton Audit Pty Ltd**

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## Auditor's Independence Declaration

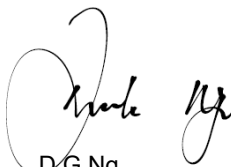
### To the Directors of APS Benefits Group Ltd

In accordance with the requirements of section 307C of the *Corporations Act 2001*, as lead auditor for the audit of APS Benefits Group Ltd for the year ended 30 June 2025, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the audit.



Grant Thornton Audit Pty Ltd  
Chartered Accountants



D G Ng  
Partner – Audit & Assurance

Melbourne, 10 October 2025

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**General information**

The financial statements cover both APS Benefits Group Ltd as an individual entity and the consolidated entity consisting of APS Benefits Group Ltd and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is APS Benefits Group Ltd's functional and presentation currency.

APS Benefits Group Ltd is an unlisted public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

**Registered office**

440 William Street, West Melbourne VIC 3003

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 10 October 2025. The directors have the power to amend and reissue the financial statements.

**APS Benefits Group Ltd**  
**Statements of profit or loss and other comprehensive income**  
**For the year ended 30 June 2025**



|                                                                                                                 | Note | Consolidated<br>2025<br>\$ | 2024<br>\$     | Parent<br>2025<br>\$ | 2024<br>\$         |
|-----------------------------------------------------------------------------------------------------------------|------|----------------------------|----------------|----------------------|--------------------|
| <b>Revenue</b>                                                                                                  |      |                            |                |                      |                    |
| Revenue and other income                                                                                        | 2    | 27,617,963                 | 27,175,215     | 26,354,843           | 25,909,422         |
| <b>Expenses</b>                                                                                                 |      |                            |                |                      |                    |
| Bad debts expense                                                                                               | 3    | (2,191,186)                | (1,098,533)    | (2,191,186)          | (1,098,533)        |
| Benefits paid to members                                                                                        |      | (3,690,886)                | (3,171,140)    | (3,690,886)          | (3,171,140)        |
| Changes in mortuary fund liabilities                                                                            |      | (3,913,000)                | (5,575,000)    | (3,913,000)          | (5,575,000)        |
| Board and AGM expenses                                                                                          |      | (231,076)                  | (238,484)      | (231,076)            | (238,484)          |
| Interest expense on debenture notes issued                                                                      |      | (7,845,045)                | (7,581,475)    | -                    | -                  |
| Marketing expense                                                                                               |      | (158,561)                  | (164,037)      | (158,561)            | (164,037)          |
| External services expenses                                                                                      |      | (1,624,453)                | (1,920,290)    | (1,783,568)          | (1,313,195)        |
| Employee benefits expense                                                                                       |      | (3,476,889)                | (3,343,260)    | (1,981,311)          | (1,831,152)        |
| Postage and telephone expenses                                                                                  |      | (35,816)                   | (42,209)       | (35,816)             | (42,209)           |
| Depreciation and amortisation expense                                                                           |      | (306,221)                  | (218,653)      | (297,612)            | (203,371)          |
| Interest expense on inter-company loan                                                                          |      | -                          | -              | (12,627,180)         | (12,311,209)       |
| Interest expense on lease liabilities                                                                           |      | (166,763)                  | (91,955)       | (166,763)            | (91,955)           |
| Occupancy expense                                                                                               |      | (61,239)                   | (41,075)       | (61,239)             | (41,075)           |
| Other expenses                                                                                                  |      | (1,148,078)                | (1,159,451)    | (913,612)            | (949,933)          |
| <b>Profit/(loss) before income tax expense</b>                                                                  |      | 2,768,750                  | 2,529,653      | (1,696,967)          | (1,121,871)        |
| Income tax expense                                                                                              |      | (1,943,561)                | (2,149,311)    | (796,093)            | (1,168,973)        |
| <b>Profit/(loss) after income tax expense for the year attributable to the owners of APS Benefits Group Ltd</b> |      | 825,189                    | 380,342        | (2,493,060)          | (2,290,844)        |
| Other comprehensive income for the year, net of tax                                                             |      | -                          | -              | -                    | -                  |
| <b>Total comprehensive income for the year attributable to the owners of APS Benefits Group Ltd</b>             |      | <u>825,189</u>             | <u>380,342</u> | <u>(2,493,060)</u>   | <u>(2,290,844)</u> |

*The above statements of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes*



**APS Benefits Group Ltd**  
**Statements of financial position**  
**As at 30 June 2025**



|                                    | Note | Consolidated       |                    | Parent             |                    |
|------------------------------------|------|--------------------|--------------------|--------------------|--------------------|
|                                    |      | 2025               | 2024               | 2025               | 2024               |
|                                    |      | \$                 | \$                 | \$                 | \$                 |
| <b>Assets</b>                      |      |                    |                    |                    |                    |
| <b>Current assets</b>              |      |                    |                    |                    |                    |
| Cash and Cash Equivalents          | 5    | 13,553,658         | 5,954,643          | 10,397,278         | 4,390,048          |
| Trade and Other Receivables        | 6    | 34,925,070         | 108,702,667        | 37,096,182         | 110,354,826        |
| Other financial assets             | 7    | 7,141,295          | 6,310,824          | 7,131,295          | 6,300,824          |
| Current tax asset                  | 9    | 664,442            | 854,974            | 664,442            | 854,974            |
| Other current assets               |      | 147,457            | 184,205            | 117,411            | 154,665            |
| Total current assets               |      | <u>56,431,922</u>  | <u>122,007,313</u> | <u>55,406,608</u>  | <u>122,055,337</u> |
| <b>Non-current assets</b>          |      |                    |                    |                    |                    |
| Trade and other receivables        | 6    | 225,050,121        | 152,215,251        | 225,050,121        | 152,215,252        |
| Property, plant and equipment      | 11   | 337,080            | 419,787            | 308,367            | 357,073            |
| Right-of-use assets                | 8    | 1,117,323          | 1,147,708          | 1,117,323          | 1,147,708          |
| Deferred tax asset                 |      | 885,258            | 819,002            | 742,973            | 658,036            |
| Investments in controlled entities | 10   | -                  | -                  | 4,000,009          | 4,000,009          |
| Total non-current assets           |      | <u>227,389,782</u> | <u>154,601,748</u> | <u>231,218,793</u> | <u>158,378,078</u> |
| <b>Total assets</b>                |      | <u>283,821,704</u> | <u>276,609,061</u> | <u>286,625,401</u> | <u>280,433,415</u> |
| <b>Liabilities</b>                 |      |                    |                    |                    |                    |
| <b>Current liabilities</b>         |      |                    |                    |                    |                    |
| Trade and other payables           | 12   | 104,244,106        | 109,556,359        | 167,839,927        | 163,237,590        |
| Lease liabilities                  | 13   | 164,544            | 129,017            | 164,544            | 129,017            |
| Provisions                         | 14   | 1,380,172          | 1,392,340          | 920,224            | 877,310            |
| Mortuary Fund                      | 19   | 3,361,334          | 3,055,750          | 3,361,334          | 3,055,750          |
| Total current liabilities          |      | <u>109,150,156</u> | <u>114,133,466</u> | <u>172,286,029</u> | <u>167,299,667</u> |
| <b>Non-current liabilities</b>     |      |                    |                    |                    |                    |
| Trade and other payables           | 12   | 42,905,833         | 35,220,286         | -                  | -                  |
| Lease liabilities                  | 13   | 1,372,172          | 1,286,517          | 1,372,172          | 1,286,517          |
| Provisions                         | 14   | 10,911             | 18,767             | 10,888             | 5,276              |
| Mortuary Fund                      | 19   | 122,919,667        | 119,312,249        | 122,919,667        | 119,312,250        |
| Total non-current liabilities      |      | <u>167,208,583</u> | <u>155,837,819</u> | <u>124,302,727</u> | <u>120,604,043</u> |
| <b>Total liabilities</b>           |      | <u>276,358,739</u> | <u>269,971,285</u> | <u>296,588,756</u> | <u>287,903,710</u> |
| <b>Net assets/(liabilities)</b>    |      | <u>7,462,965</u>   | <u>6,637,776</u>   | <u>(9,963,355)</u> | <u>(7,470,295)</u> |
| <b>Equity</b>                      |      |                    |                    |                    |                    |
| Retained earnings                  | 15   | <u>7,462,965</u>   | <u>6,637,776</u>   | <u>(9,963,355)</u> | <u>(7,470,295)</u> |
| <b>Total equity/(deficiency)</b>   |      | <u>7,462,965</u>   | <u>6,637,776</u>   | <u>(9,963,355)</u> | <u>(7,470,295)</u> |

*The above statements of financial position should be read in conjunction with the accompanying notes*

**APS Benefits Group Ltd**  
**Statements of changes in equity**  
**For the year ended 30 June 2025**



|                                                | <b>Consolidated</b>      |                     | <b>Parent</b>            |                     |
|------------------------------------------------|--------------------------|---------------------|--------------------------|---------------------|
|                                                | <b>Retained Earnings</b> | <b>Total Equity</b> | <b>Retained Earnings</b> | <b>Total Equity</b> |
|                                                | <b>\$</b>                | <b>\$</b>           | <b>\$</b>                | <b>\$</b>           |
| <b>Balance at 1 July 2023</b>                  | 6,257,434                | 6,257,434           | (5,179,451)              | (5,179,451)         |
| Total comprehensive income/(loss) for the year | 380,342                  | 380,342             | (2,290,844)              | (2,290,844)         |
| <b>Balance at 30 June 2024</b>                 | <u>6,637,776</u>         | <u>6,637,776</u>    | <u>(7,470,295)</u>       | <u>(7,470,295)</u>  |
| <b>Balance at 1 July 2024</b>                  | 6,637,776                | 6,637,776           | (7,470,295)              | (7,470,295)         |
| Total comprehensive income/(loss) for the year | 825,189                  | 825,189             | (2,493,060)              | (2,493,060)         |
| <b>Balance at 30 June 2025</b>                 | <u>7,462,965</u>         | <u>7,462,965</u>    | <u>(9,963,355)</u>       | <u>(9,963,355)</u>  |

*The above statements of changes in equity should be read in conjunction with the accompanying notes*

**APS Benefits Group Ltd**  
**Statements of cash flows**  
**For the year ended 30 June 2025**



|                                                                  | Note | Consolidated             |                         | Parent                   |                         |
|------------------------------------------------------------------|------|--------------------------|-------------------------|--------------------------|-------------------------|
|                                                                  |      | 2025                     | 2024                    | 2025                     | 2024                    |
|                                                                  |      | \$                       | \$                      | \$                       | \$                      |
| <b>Cash flows from operating activities</b>                      |      |                          |                         |                          |                         |
| Receipts from members & customers                                |      | 4,075,600                | 4,054,512               | 2,257,391                | 2,633,030               |
| Interest received                                                |      | 22,351,259               | 22,503,665              | 22,340,600               | 22,495,309              |
| Bad debts recovered                                              |      | 38,233                   | 49,424                  | 38,233                   | 49,424                  |
| Payments to members                                              |      | (3,690,884)              | (3,171,140)             | (3,690,886)              | (3,171,140)             |
| Interest paid                                                    |      | (8,178,571)              | (7,673,430)             | (12,793,943)             | (12,403,164)            |
| Payments to employees and suppliers                              |      | (6,055,479)              | (6,885,488)             | (5,341,654)              | (4,844,949)             |
|                                                                  |      | <u>8,540,158</u>         | <u>8,877,543</u>        | <u>2,809,741</u>         | <u>4,758,510</u>        |
| Income taxes paid                                                |      | (1,819,285)              | (3,913,389)             | (679,868)                | (2,925,329)             |
| Net cash from operating activities                               |      | <u>6,720,873</u>         | <u>4,964,154</u>        | <u>2,129,873</u>         | <u>1,833,181</u>        |
| <b>Cash flows from investing activities</b>                      |      |                          |                         |                          |                         |
| Net movement in deposits from investors                          |      | 1,004,011                | (7,835,762)             | -                        | -                       |
| Proceeds/(repayments) of intercompany loan                       |      | -                        | -                       | 4,039,891                | (4,955,564)             |
| Payments for property, plant and equipment                       |      | 153,388                  | (84,658)                | 61,097                   | (84,864)                |
| Net advances of loans to members                                 |      | (158,075)                | 1,803,527               | (206,602)                | 1,803,527               |
| Proceeds from disposal of investments                            |      | -                        | -                       | 104,153                  | -                       |
| Net cash from/(used in) investing activities                     |      | <u>999,324</u>           | <u>(6,116,893)</u>      | <u>3,998,539</u>         | <u>(3,236,901)</u>      |
| <b>Cash flows from financing activities</b>                      |      |                          |                         |                          |                         |
| Principal lease payments                                         |      | (121,182)                | (123,420)               | (121,182)                | (123,420)               |
| Net cash used in financing activities                            |      | <u>(121,182)</u>         | <u>(123,420)</u>        | <u>(121,182)</u>         | <u>(123,420)</u>        |
| Net increase/(decrease) in cash and cash equivalents             |      | 7,599,015                | (1,276,159)             | 6,007,230                | (1,527,140)             |
| Cash and cash equivalents at the beginning of the financial year |      | <u>5,954,643</u>         | <u>7,230,802</u>        | <u>4,390,048</u>         | <u>5,917,188</u>        |
| Cash and cash equivalents at the end of the financial year       | 5    | <u><u>13,553,658</u></u> | <u><u>5,954,643</u></u> | <u><u>10,397,278</u></u> | <u><u>4,390,048</u></u> |

*The above statements of cash flows should be read in conjunction with the accompanying notes*

## Note 1. Statement of material accounting policies

### General information

The financial report is prepared for APS Benefits Group Limited and controlled entities ('the Group') for the year ended the 30 June 2025. The consolidated general purpose financial statements of the Group have been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board (AASB). APS Benefits Group Limited is a for-profit entity for the purpose of preparing the financial statements. It is limited by guarantee, incorporated and domiciled in Australia. Its subsidiaries, APS Financial Planning Pty Ltd, APS Tax, Accounting & Business Services Pty Ltd, APS Mortgages Pty Ltd and APS Wills and Estates Pty Ltd are proprietary companies. Its other subsidiary APS Savings Ltd is an unlisted public company.

The following is a summary of the material accounting policies adopted by the Group in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

### Basis of measurement

These general purpose financial statements have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected financial assets for which the fair value basis of accounting has been applied.

### New or amended Accounting Standards and Interpretations adopted

There were no amended accounting standards and interpretations issued by the Australian Accounting Standards Board effective for the year ended 30 June 2025 that were relevant to the Group.

The Group has not applied the following new and revised Australian Accounting Standards that have been issued but are not yet effective.

The Directors do not expect that the adoption of the Standards listed below will have a material impact on the financial statements of the Group in future periods

- AASB 2020-1 Amendments to Australian Accounting Standards – Classification of Liabilities as current or Non-current.
- AASB 18 Presentation and Disclosure in Financial Statements.

The accounting policies set out below have been consistently applied for all years presented.

### Material accounting policies

#### a. Income tax

##### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

##### Deferred tax

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised, or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the Company will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

**Note 1. Statement of material accounting policies (continued)**

APS Benefits Group Ltd and its wholly-owned subsidiaries have formed an income tax consolidated group under the tax consolidation regime. Each entity in the group recognises its own current tax expense and deferred tax balances. The current tax liability of each group entity is then subsequently assumed by APS Benefits Group Ltd.

**b. Going concern**

As at 30 June 2025 the consolidated entity had a net working capital deficiency of \$52,718,234. However, the financial statements have been prepared on a going concern basis. In assessing managements ability to continue as a going concern, management have considered the liquidity profile of it's loans to members, terms applicable for it's debenture notes on issue, estimated cash flows outflows required for mortuary fund payments as well as past operating and investing cash flows of the Group. Based on past experience and internal cash flow forecasting performed, the Directors consider that the Group has sufficient resources to meet all of its obligations as and when they fall due. Therefore, the financial statements have been prepared on a going concern basis, which assumes that the Group will be able to realise its assets and discharge its liabilities in the normal course of business

**c. Employee benefits**

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Contributions to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

**d. Provisions**

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and that outflow can be reliably measured.

**e. Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less.

**f. Mortuary fund**

Subscription revenue collected and benefits (death and resignation) paid in respect to the mortuary fund are accounted for through the statement of profit or loss. The gross change in the mortuary fund liability for the period, including any bonuses vested, is recognised in the statement of comprehensive income.

**g. Right-of-use assets**

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset. Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the Group expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

**Lease liabilities**

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate.

Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index, or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is

## **Note 1. Statement of material accounting policies (continued)**

made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

### **h. Operating expenses**

Operating expenses are recognised in profit or loss upon utilisation of the service, or at the date of their origin.

### **i. Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the company and entities controlled by the company (its subsidiaries, referred to as 'the Group' in these financial statements). Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. All intra-group transactions, balances, income, and expenses are eliminated in full on consolidation.

### **j. Classification of financial assets**

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- amortised cost
- fair value through profit or loss (FVPL)

Classifications are determined by both:

- the entity's business model for managing the financial assets and
- the contractual cash flow characteristics of the financial assets.

## **Subsequent measurement of financial assets**

### ***Financial assets at amortised cost***

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Group's cash and cash equivalents, trade receivables, interest bearing securities and loans to members fall into this category of financial instruments.

### **Financial assets at fair value through profit or loss (FVPL)**

Financial assets that are within a different business model other than 'hold to collect' are categorised as fair value through profit or loss. Further, irrespective of business model financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVPL. The Group's investments in unlisted managed funds fall into this category.

### **Loans to members**

Loans and advances were initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### ***Interest earned***

Interest is calculated on the basis of the daily balance outstanding and is charged in arrears to a members account on the last day of each month.

Nonaccrual loan interest – while still legally recoverable, interest is not brought to account as income where the Group is informed that the member has deceased, or loan is impaired.

#### ***Fees on loans***

The fees charged on loans are recognised as income at the point in time when the service is provided, or costs are incurred.

### **Loan impairment**

AASB 9's impairment requirements use forward looking information to recognise expected credit losses - the 'expected credit loss model' (ECL).

## **Note 1. Statement of material accounting policies (continued)**

The Group considers a broader range of information when assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect the expected collectability of the future cash flows of the instrument.

In applying this forward-looking approach, a distinction is made between:

- financial instruments that have not deteriorated significantly in credit quality since initial recognition or that have low credit risk (performing loans) ('Stage 1'); and
- financial instruments that have deteriorated significantly in credit quality since initial recognition and whose credit risk is not low ('Stage 2').

'Stage 3' would cover financial assets that have objective evidence of impairment (loans in default) at the reporting date.

### **Measurement of ECL**

'12-month expected credit losses' are recognised for the first category while 'lifetime expected credit losses' are recognised for the second category. Measurement of the expected credit losses is determined by a probability weighted estimate of credit losses over the expected life of the financial instrument.

### **Credit-impaired financial assets**

At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a loan that is overdue for 90 days or more is considered impaired.

### **Presentation of allowance for ECL in the statement of financial position**

Loss allowances for ECL are presented in the statement of financial position as a deduction from the gross carrying amount of the assets.

### **Write-off**

Loans are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

### **k. Critical accounting estimates and judgments**

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

#### *Key judgments*

1. *Doubtful debts provision* - included in accounts receivable at 30 June 2025 is an amount receivable from loans made to members during the current financial year amounting to \$260,629,340 (2024: \$261,784,393).

The directors believe that the full amount of the debt is recoverable, other than an amount of \$1,284,436 (2024: \$1,193,485), which has been included as the Group's expected credit loss provision at 30 June 2025.

Management have made critical accounting estimates with respect to the measurement of the Group's expected credit loss (ECL) allowance. Key areas of judgement under the new standard include:

- probability of default (PD);
- loss given default (LGD); and



## Note 1. Statement of material accounting policies (continued)

- exposure at default (EAD).

These parameters are derived from internal analysis, management judgements and other historical data. They are adjusted to reflect forward-looking information as described below.

PD estimates are calculated based on arrears over 90 days and other loans and facilities where the likelihood of future payments is low.

LGD is the magnitude of the likely loss if there is a default. The Group estimates LGD based on the history of losses incurred and considers the structure of the loan, collateral and recovery costs of any collateral that is integral to the financial asset.

EAD represents the expected exposure in the event of a default.

The Group has established groups of similar financial assets for the purposes of measuring ECL. When ECLs are measured on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics.

2. *Mortuary fund liability* - the process and assumptions used to determine the mortuary fund liability are discussed further in Note 21.

## Note 2. Revenue and other income

|                                         | Consolidated      |                   | Parent            |                   |
|-----------------------------------------|-------------------|-------------------|-------------------|-------------------|
|                                         | 2025<br>\$        | 2024<br>\$        | 2025<br>\$        | 2024<br>\$        |
| Interest on loans to members            | 22,128,878        | 22,373,512        | 22,128,878        | 22,373,512        |
| Top-up fees                             | 539,170           | 608,440           | 539,170           | 608,440           |
| Subscriptions from members              | 2,291,655         | 2,208,158         | 2,291,655         | 2,208,158         |
| Interest from investments               | 222,381           | 130,153           | 211,722           | 121,797           |
| Increase in market value of investments | 934,624           | 420,737           | 934,624           | 420,737           |
| Fees from other services                | 248,794           | 176,778           | 248,794           | 176,778           |
| Professional services revenue           | 1,252,461         | 1,257,437         | -                 | -                 |
|                                         | <u>27,617,963</u> | <u>27,175,215</u> | <u>26,354,843</u> | <u>25,909,422</u> |

Revenue recognised overtime: Subscriptions from members and professional fees

Revenue recognised at point in time: Top up fees

Interest revenue is recognised using the effective interest rate method.

## Note 3. Net Bad Debts

|                                        | Consolidated     |                  | Parent           |                  |
|----------------------------------------|------------------|------------------|------------------|------------------|
|                                        | 2025<br>\$       | 2024<br>\$       | 2025<br>\$       | 2024<br>\$       |
| Bad debts written off                  | 1,313,128        | 462,753          | 1,313,128        | 462,753          |
| Less: Bad debts recovered              | (38,233)         | (49,424)         | (38,233)         | (49,424)         |
| Change in provision for doubtful debts | 90,951           | 141,111          | 90,951           | 141,111          |
| Add: Collection Costs                  | 825,340          | 544,093          | 825,340          | 544,093          |
|                                        | <u>2,191,186</u> | <u>1,098,533</u> | <u>2,191,186</u> | <u>1,098,533</u> |



**Note 4. Income Taxes**

|                                                      |            | Consolidated |           |             | Parent    |           |
|------------------------------------------------------|------------|--------------|-----------|-------------|-----------|-----------|
|                                                      |            | 2025         | 2024      |             | 2025      | 2024      |
| <b>(A) Income Tax Expense</b>                        | \$         | \$           | \$        | \$          | \$        | \$        |
| Prima facie income tax expense calculated at 25%     |            | 2,593,159    | 2,818,948 |             | 1,476,730 | 1,906,067 |
| Surplus/(deficit)                                    | 2,768,868  |              |           | (1,696,967) |           |           |
| Add:                                                 |            |              |           |             |           |           |
| Change in mortuary fund                              | 3,913,000  |              |           | 3,913,000   |           |           |
| Benefits paid to members                             | 3,690,886  |              |           | 3,690,886   |           |           |
|                                                      | 10,372,754 |              |           | 5,906,919   |           |           |
| @ 25%                                                |            | 2,593,159    | 2,818,948 | @ 25%       | 1,476,730 | 1,906,067 |
| Increase in Income Tax expense due to:               |            |              |           |             |           |           |
| Non-tax assessable items                             |            |              |           |             |           |           |
| Entertainment expense                                |            | 15,749       | 20,932    |             | 15,749    | 20,642    |
| Other non allowable deductions/(non taxable income)  |            | 45,097       | (3,899)   |             | 32,740    | (25,164)  |
| Exempt member subscription income                    |            | (572,914)    | (552,040) |             | (572,914) | (552,040) |
| Rebateable income                                    |            | (13,623)     | (16,795)  |             | (13,623)  | (16,795)  |
| Under/(over) provisions in respect of prior years    |            | (132,512)    | (117,836) |             | (151,194) | (163,737) |
| Income tax expense attributable to operating surplus |            | 1,943,561    | 2,149,311 |             | 796,093   | 1,168,973 |

**(B) Components of Income Tax Expense**

The components of tax expense comprises:

|                                           |           |           |           |           |
|-------------------------------------------|-----------|-----------|-----------|-----------|
| Current tax expense                       | 2,009,817 | 2,218,847 | 862,349   | 1,292,133 |
| Deferred tax expense                      | 66,255    | 48,300    | 66,255    | 40,577    |
| Overprovision in relation to prior period | (132,511) | (117,836) | (151,194) | (163,737) |
|                                           | 1,943,561 | 2,149,311 | 796,093   | 1,168,973 |

|                              | 1 July 2024 | Recognised in profit or loss | 30 June 2025 | 1 July 2024 | Recognised in profit or loss | 30 June 2025 |
|------------------------------|-------------|------------------------------|--------------|-------------|------------------------------|--------------|
|                              | \$          | \$                           | \$           | \$          | \$                           | \$           |
| Provision for doubtful debts | 298,371     | 22,738                       | 321,109      | 298,371     | 22,738                       | 321,109      |
| Employee benefits            | 352,777     | (5,006)                      | 347,771      | 220,646     | 12,132                       | 232,778      |
| Plant and equipment          | (104,444)   | 20,623                       | (83,821)     | (88,765)    | 12,176                       | (76,589)     |
| Capital losses               | 200,197     | -                            | 200,197      | 200,197     | -                            | 200,197      |
| Revenue Losses               | 44,516      | (9,992)                      | 34,524       | -           | -                            | -            |
| Other                        | 27,585      | 37,892                       | 65,477       | 27,586      | 37,892                       | 65,478       |
|                              | 819,002     |                              | 885,258      | 658,035     |                              | 742,973      |
| Deferred Tax Asset           | 962,817     |                              | 1,008,450    | 786,171     |                              | 858,933      |
| Deferred Tax Liability       | (143,815)   |                              | (123,192)    | (128,136)   |                              | (115,960)    |
| Net Deferred Tax Asset       | 819,002     |                              | 885,258      | 658,035     |                              | 742,973      |

**Note 5. Cash and Cash Equivalents**

|                       | Consolidated |           | Parent     |           |
|-----------------------|--------------|-----------|------------|-----------|
|                       | 2025         | 2024      | 2025       | 2024      |
|                       | \$           | \$        | \$         | \$        |
| <i>Current assets</i> |              |           |            |           |
| Cash at bank          | 9,541,410    | 2,942,426 | 6,385,030  | 1,377,831 |
| Cash deposits         | 4,012,248    | 3,012,217 | 4,012,248  | 3,012,217 |
|                       | 13,553,658   | 5,954,643 | 10,397,278 | 4,390,048 |

**Note 6. Trade and Other Receivables**

|                                   | <b>Consolidated</b> |                    | <b>Parent</b>      |                    |
|-----------------------------------|---------------------|--------------------|--------------------|--------------------|
|                                   | <b>2025</b>         | <b>2024</b>        | <b>2025</b>        | <b>2024</b>        |
|                                   | <b>\$</b>           | <b>\$</b>          | <b>\$</b>          | <b>\$</b>          |
| <i>Current assets</i>             |                     |                    |                    |                    |
| Sundry Debtors                    | 630,287             | 327,010            | 267,868            | 10,976             |
| Loans to members                  | 35,579,219          | 109,569,142        | 35,579,219         | 109,569,142        |
| Less: allowance for credit losses | (1,284,436)         | (1,193,485)        | (1,284,436)        | (1,193,485)        |
|                                   | <u>34,925,070</u>   | <u>108,702,667</u> | <u>34,562,651</u>  | <u>108,386,633</u> |
| Loans to controlled entities      | -                   | -                  | 2,533,531          | 1,968,193          |
|                                   | <u>34,925,070</u>   | <u>108,702,667</u> | <u>37,096,182</u>  | <u>110,354,826</u> |
| <i>Non-current assets</i>         |                     |                    |                    |                    |
| Loans to members                  | <u>225,050,121</u>  | <u>152,215,251</u> | <u>225,050,121</u> | <u>152,215,252</u> |

**Note 7. Financial Assets**

|                                                                        | <b>Consolidated</b> |                  | <b>Parent</b>    |                  |
|------------------------------------------------------------------------|---------------------|------------------|------------------|------------------|
|                                                                        | <b>2025</b>         | <b>2024</b>      | <b>2025</b>      | <b>2024</b>      |
|                                                                        | <b>\$</b>           | <b>\$</b>        | <b>\$</b>        | <b>\$</b>        |
| <i>Current assets</i>                                                  |                     |                  |                  |                  |
| Units in unlisted managed funds (at fair value through profit or loss) | 6,792,830           | 5,976,074        | 6,792,830        | 5,976,074        |
| Interest bearing securities (at amortised cost)                        | 348,465             | 334,750          | 338,465          | 324,750          |
|                                                                        | <u>7,141,295</u>    | <u>6,310,824</u> | <u>7,131,295</u> | <u>6,300,824</u> |

**Note 8. Right-of-use assets**

|                                | <b>Consolidated</b> |                  | <b>Parent</b>    |                  |
|--------------------------------|---------------------|------------------|------------------|------------------|
|                                | <b>2025</b>         | <b>2024</b>      | <b>2025</b>      | <b>2024</b>      |
|                                | <b>\$</b>           | <b>\$</b>        | <b>\$</b>        | <b>\$</b>        |
| <i>Non-current assets</i>      |                     |                  |                  |                  |
| Property Leases - right-of-use | 2,032,281           | 1,845,949        | 2,032,281        | 1,845,949        |
| Less: Accumulated depreciation | (937,976)           | (709,980)        | (937,976)        | (709,980)        |
|                                | <u>1,094,305</u>    | <u>1,135,969</u> | <u>1,094,305</u> | <u>1,135,969</u> |
| Equipment - right-of-use       | 31,002              | 88,522           | 31,002           | 88,522           |
| Less: Accumulated depreciation | (7,984)             | (76,783)         | (7,984)          | (76,783)         |
|                                | <u>23,018</u>       | <u>11,739</u>    | <u>23,018</u>    | <u>11,739</u>    |
|                                | <u>1,117,323</u>    | <u>1,147,708</u> | <u>1,117,323</u> | <u>1,147,708</u> |

**Note 9. Income tax refund due**

|                       | <b>Consolidated</b> |                | <b>Parent</b>  |                |
|-----------------------|---------------------|----------------|----------------|----------------|
|                       | <b>2025</b>         | <b>2024</b>    | <b>2025</b>    | <b>2024</b>    |
|                       | <b>\$</b>           | <b>\$</b>      | <b>\$</b>      | <b>\$</b>      |
| <i>Current assets</i> |                     |                |                |                |
| Income tax refund due | <u>664,442</u>      | <u>854,974</u> | <u>664,442</u> | <u>854,974</u> |

**Note 10. Investments in controlled entities**

|                                    | <b>Consolidated</b> |             | <b>Parent</b> |             |
|------------------------------------|---------------------|-------------|---------------|-------------|
|                                    | <b>2025</b>         | <b>2024</b> | <b>2025</b>   | <b>2024</b> |
|                                    | <b>\$</b>           | <b>\$</b>   | <b>\$</b>     | <b>\$</b>   |
| <i>Non-current assets</i>          |                     |             |               |             |
| Investments in controlled entities | -                   | -           | 4,000,009     | 4,000,009   |

**Note 11. Property, plant and equipment**

|                                   | <b>Consolidated</b> |             | <b>Parent</b> |             |
|-----------------------------------|---------------------|-------------|---------------|-------------|
|                                   | <b>2025</b>         | <b>2024</b> | <b>2025</b>   | <b>2024</b> |
|                                   | <b>\$</b>           | <b>\$</b>   | <b>\$</b>     | <b>\$</b>   |
| <i>Non-current assets</i>         |                     |             |               |             |
| Computers - at cost               | 208,605             | 197,458     | 190,974       | 180,596     |
| Less: Accumulated depreciation    | (97,138)            | (83,861)    | (88,635)      | (74,120)    |
|                                   | 111,467             | 113,597     | 102,339       | 106,476     |
| Furniture and Equipment - at cost | 109,460             | 110,267     | 79,959        | 80,766      |
| Less: Accumulated depreciation    | (88,777)            | (84,262)    | (61,812)      | (57,926)    |
|                                   | 20,683              | 26,005      | 18,147        | 22,840      |
| Motor vehicles - at cost          | 122,728             | 190,910     | 122,310       | 122,310     |
| Less: Accumulated depreciation    | (37,225)            | (44,451)    | (36,808)      | (8,307)     |
|                                   | 85,503              | 146,459     | 85,502        | 114,003     |
| Software - at Cost                | 540,316             | 543,766     | 476,779       | 476,779     |
| Less: Accumulated depreciation    | (420,889)           | (410,040)   | (374,400)     | (363,025)   |
|                                   | 119,427             | 133,726     | 102,379       | 113,754     |
|                                   | 337,080             | 419,787     | 308,367       | 357,073     |

**Note 12. Trade and other payables**

|                                | <b>Consolidated</b> |             | <b>Parent</b> |             |
|--------------------------------|---------------------|-------------|---------------|-------------|
|                                | <b>2025</b>         | <b>2024</b> | <b>2025</b>   | <b>2024</b> |
|                                | <b>\$</b>           | <b>\$</b>   | <b>\$</b>     | <b>\$</b>   |
| <i>Current liabilities</i>     |                     |             |               |             |
| Sundry creditors               | 806,554             | 495,486     | 800,180       | 492,478     |
| Trade creditors                | 367,447             | 131,601     | 367,445       | 131,601     |
| Other accruals                 | 1,972,088           | 1,149,719   | 73,583        | 54,683      |
| Loan from APS Savings          | -                   | -           | 166,598,719   | 162,558,828 |
| Debenture Notes Issued         | 101,098,017         | 107,779,553 | -             | -           |
|                                | 104,244,106         | 109,556,359 | 167,839,927   | 163,237,590 |
| <i>Non-current liabilities</i> |                     |             |               |             |
| Debenture Notes Issued         | 42,905,833          | 35,220,286  | -             | -           |

**Note 13. Lease liabilities**

|                                | <b>Consolidated</b> |                  | <b>Parent</b>    |                  |
|--------------------------------|---------------------|------------------|------------------|------------------|
|                                | <b>2025</b>         | <b>2024</b>      | <b>2025</b>      | <b>2024</b>      |
|                                | <b>\$</b>           | <b>\$</b>        | <b>\$</b>        | <b>\$</b>        |
| <i>Current liabilities</i>     |                     |                  |                  |                  |
| Property lease                 | 158,545             | 121,002          | 158,545          | 121,002          |
| Equipment Lease                | 5,999               | 8,015            | 5,999            | 8,015            |
|                                | <u>164,544</u>      | <u>129,017</u>   | <u>164,544</u>   | <u>129,017</u>   |
| <i>Non-current liabilities</i> |                     |                  |                  |                  |
| Property leases                | 1,354,355           | 1,281,556        | 1,354,355        | 1,281,556        |
| Equipment Leases               | 17,817              | 4,961            | 17,817           | 4,961            |
|                                | <u>1,372,172</u>    | <u>1,286,517</u> | <u>1,372,172</u> | <u>1,286,517</u> |

**Note 14. Employee benefits**

|                                  | <b>Consolidated</b> |                  | <b>Parent</b>  |                |
|----------------------------------|---------------------|------------------|----------------|----------------|
|                                  | <b>2025</b>         | <b>2024</b>      | <b>2025</b>    | <b>2024</b>    |
|                                  | <b>\$</b>           | <b>\$</b>        | <b>\$</b>      | <b>\$</b>      |
| <i>Current liabilities</i>       |                     |                  |                |                |
| Provision for annual leave       | 455,613             | 506,805          | 213,925        | 196,625        |
| Provision for long service leave | 924,559             | 885,535          | 706,299        | 680,685        |
|                                  | <u>1,380,172</u>    | <u>1,392,340</u> | <u>920,224</u> | <u>877,310</u> |
| <i>Non-current liabilities</i>   |                     |                  |                |                |
| Long service leave               | 10,911              | 18,767           | 10,888         | 5,276          |

**Note 15. Reserves**

|                                                                              | <b>Consolidated</b> |                  | <b>Parent</b>      |                    |
|------------------------------------------------------------------------------|---------------------|------------------|--------------------|--------------------|
|                                                                              | <b>2025</b>         | <b>2024</b>      | <b>2025</b>        | <b>2024</b>        |
|                                                                              | <b>\$</b>           | <b>\$</b>        | <b>\$</b>          | <b>\$</b>          |
| Retained profits/(accumulated losses) at the beginning of the financial year | 6,637,776           | 6,257,434        | (7,470,295)        | (5,179,451)        |
| Profit/(loss) after income tax expense for the year                          | 825,189             | 380,342          | (2,493,060)        | (2,290,844)        |
| Retained profits/(accumulated losses) at the end of the financial year       | <u>7,462,965</u>    | <u>6,637,776</u> | <u>(9,963,355)</u> | <u>(7,470,295)</u> |

**Note 16. Employee Benefits Expense**

|                                | <b>Consolidated</b> |                  | <b>Parent</b>    |                  |
|--------------------------------|---------------------|------------------|------------------|------------------|
|                                | <b>2025</b>         | <b>2024</b>      | <b>2025</b>      | <b>2024</b>      |
|                                | <b>\$</b>           | <b>\$</b>        | <b>\$</b>        | <b>\$</b>        |
| Salaries and Wages             | 3,103,964           | 2,882,632        | 1,692,146        | 1,580,504        |
| Workers Compensation insurance | 9,745               | 12,032           | 6,276            | 7,593            |
| Superannuation                 | 383,204             | 352,730          | 234,362          | 216,945          |
| Employee benefits provisions   | (20,024)            | 95,866           | 48,527           | 26,110           |
|                                | <u>3,476,889</u>    | <u>3,343,260</u> | <u>1,981,311</u> | <u>1,831,152</u> |

## Note 17. Key management personnel disclosures

The aggregate compensation made to Directors and other members of key management personnel is:

|                                    | Consolidated     |                  | Parent         |                |
|------------------------------------|------------------|------------------|----------------|----------------|
|                                    | 2025             | 2024             | 2025           | 2024           |
|                                    | \$               | \$               | \$             | \$             |
| <b>Key Management Compensation</b> |                  |                  |                |                |
| Short-term employee benefits       | 1,686,716        | 1,565,569        | 868,172        | 836,401        |
| Post-employment benefits           | 160,130          | 145,270          | 70,631         | 65,071         |
|                                    | <u>1,846,846</u> | <u>1,710,839</u> | <u>938,803</u> | <u>901,472</u> |

|                                | Consolidated   |                | Parent        |               |
|--------------------------------|----------------|----------------|---------------|---------------|
|                                | 2025           | 2024           | 2025          | 2024          |
|                                | \$             | \$             | \$            | \$            |
| <b>Loans to Key Management</b> |                |                |               |               |
| Balance at start of period     | 322,762        | 166,200        | 78,890        | 70,572        |
| Repayments                     | (39,624)       | (62,828)       | (24,180)      | (55,560)      |
| Additional drawdowns           | -              | 210,385        | -             | 60,385        |
| Interest paid                  | 20,687         | 9,005          | 4,923         | 3,493         |
| Balance at end of period       | <u>303,825</u> | <u>322,762</u> | <u>59,633</u> | <u>78,890</u> |

|                                     | Consolidated     |                  | Parent           |                  |
|-------------------------------------|------------------|------------------|------------------|------------------|
|                                     | 2025             | 2024             | 2025             | 2024             |
|                                     | \$               | \$               | \$               | \$               |
| <b>Notes Held by Key Management</b> |                  |                  |                  |                  |
| Balance at start of period          | 1,751,311        | 971,197          | 1,751,311        | 971,197          |
| Additional deposits                 | 19,515           | 796,280          | 19,515           | 796,280          |
| Key Person Change*                  | (618,458)        | -                | (618,477)        | -                |
| Interest received                   | 68,089           | 63,769           | 68,088           | 63,769           |
| Redemptions                         | (141,301)        | (79,935)         | (141,301)        | (79,935)         |
| Balance at end of period            | <u>1,079,156</u> | <u>1,751,311</u> | <u>1,079,136</u> | <u>1,751,311</u> |

\*Key Person Change - refers to changes in the personnel.

## Note 18. Related Party Transactions

The Group's related parties include its key management personnel and related entities as described in Note 19 Key management personnel disclosures. Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received.

## Note 19. Mortuary Fund

|                                         | Consolidated       |                    | Parent             |                    |
|-----------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                         | 2025               | 2024               | 2025               | 2024               |
|                                         | \$                 | \$                 | \$                 | \$                 |
| Balance at start of period              | 122,368,000        | 116,793,000        | 122,368,000        | 116,793,000        |
| bonus allocated to members              | 1,520,000          | 2,071,000          | 1,520,000          | 2,071,000          |
| increase in mortuary fund liability     | 2,393,000          | 3,504,000          | 2,393,000          | 3,504,000          |
| Balance at end of period                | <u>126,281,000</u> | <u>122,368,000</u> | <u>126,281,000</u> | <u>122,368,000</u> |
| Mortuary Fund - Current Liabilities     | 3,361,334          | 3,055,750          | 3,361,334          | 3,055,750          |
| Mortuary Fund - Non Current Liabilities | 122,919,666        | 119,312,250        | 122,919,666        | 119,312,250        |

## Note 19. Mortuary Fund (continued)

### a. Mortuary Fund Risk

The mortuary fund benefits transfer risk to the Company, where the Company commits to making a payment to the member's nominated beneficiary upon the member's death. The timing of these future events are inherently uncertain. Mortuary fund risk is controlled through adequate subscription revenue, and investment returns, both of which are monitored by the appointed actuary.

## Note 20. Actuary's Report

### b. Actuary's Report

The Directors' appoint an actuary to report each year on the mortuary fund liabilities of the Company, and the ability of the Company to meet them. William Szuch F.I.A.A is the actuary so appointed. William Szuch F.I.A.A has prepared the 2025 actuarial report. The actuary's valuation basis measures liability in respect of each member as the present value of future death benefits of basic cover and declared bonuses, and any bonus recommended at the review date less the present value of future premiums after an allowance for future expenses. The actuary's valuation of the mortuary liabilities as at 30 June 2025 is \$126,281,000 (2024: \$122,368,000).

**Effect of changes in actuarial assumptions during the reporting period** - there were no material changes in the mortuary fund liabilities due to changes in assumptions for the year ended 30 June 2025.

| Variable           | Impact of movement in underlying variable                                                                                                                                                                                                                                     |
|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Expenses risk      | An increase in the level of expenses over assumed levels will decrease any surplus and reserves.                                                                                                                                                                              |
| Interest rate risk | Depending on the profile of the investment portfolio, the investment income of the Company will reduce as interest rates decrease. The impact on the surplus and reserves depends on the relative profiles of assets and liabilities to the extent that they are not matched. |
| Mortality rates    | Greater mortality rates will lead to higher levels of claims, which is likely to increase benefit payments and therefore reduce any surplus and reserves.                                                                                                                     |
| Discontinuance     | Any increase in the discontinuance rate has a positive impact on the surplus and reserves.                                                                                                                                                                                    |
| Market risk        | As no benefit payment is contractually linked to the underlying assets, the Company is not exposed to market risk.                                                                                                                                                            |

### c. Sensitivity Analysis

Sensitivity analysis is conducted to quantify the exposure to risk, as a result of changes in the underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed. Movement in any key variable will impact the profit and equity of the Company. The table below describes how the change in each assumption for a particular year will affect the mortuary fund liabilities analysis of the sensitivity of the surplus and equity changes in these assumptions.

#### Impact of changes in variables

| Variable                | Movement         | Changes in liabilities |
|-------------------------|------------------|------------------------|
| Insured life mortality  | Worsening by 10% | \$343,894              |
| Lapses and surrenders   | Worsening by 10% | \$25,194               |
| Administration expenses | Worsening by 10% | \$1,693,910            |

## Note 21. Auditors Remuneration

|                                              | Consolidated |         | Parent |        |
|----------------------------------------------|--------------|---------|--------|--------|
|                                              | 2025         | 2024    | 2025   | 2024   |
| Auditors Remuneration                        | \$           | \$      | \$     | \$     |
| Audit and review of the financial statements | 108,769      | 118,993 | 92,021 | 94,633 |

## Note 22. Commitments

The Company has no committed expenditure (2024: Nil) other than the leases disclosed in Note 15 within lease liabilities

### **Note 23. Contingent Liabilities**

The Directors are not aware of any contingent liabilities that the Group needs to provide for.

### **Note 24. APSBS Group Life Trust**

The Company is Trustee of the APSBS Group Life Trust which provides term insurance cover for certain members who were formerly in the Vic and Tas Friendly Society Ltd Term Fund C.

### **Note 25. Members Guarantee**

The principal Company is limited by guarantee. If the Company is wound up, the Constitution states that each member is required to contribute a maximum of \$5 towards meeting any outstanding obligations of the company. At 30 June 2025 the number of members was 25,885 (2024: 26,253), and therefore, the total amount that members are liable to contribute if the Company was wound up at 30 June 2025 was \$129,425

### **Note 26. Subsidiaries**

|                                                   | <b>Country of Incorporation</b> | <b>Ownership</b> |
|---------------------------------------------------|---------------------------------|------------------|
| <b>Parent Entity</b>                              |                                 |                  |
| APS Benefits Group Ltd                            | Australia                       |                  |
| <b>Subsidiaries</b>                               |                                 |                  |
| APS Financial Planning Pty Ltd                    | Australia                       | 100%             |
| APS Tax, Accounting and Business Services Pty Ltd | Australia                       | 100%             |
| APS Savings Limited                               | Australia                       | 100%             |
| APS Wills and Estates Pty Ltd                     | Australia                       | 100%             |
| APS Mortgages Pty Ltd                             | Australia                       | 100%             |

### **Note 27. Events after balance sheet date**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

| Name of entity                 | Type of entity | Trustee, Partner, or participant in joint venture | % share capital held | Country of incorporation | Australian resident or foreign resident | Foreign tax jurisdiction |
|--------------------------------|----------------|---------------------------------------------------|----------------------|--------------------------|-----------------------------------------|--------------------------|
| APS Benefits Ltd               | Body Corporate | N/A                                               | N/A                  | Australia                | Australian                              | N/A                      |
| APS Savings Pty Ltd            | Body Corporate | N/A                                               | 100%                 | Australia                | Australian                              | N/A                      |
| APS Tax Pty Ltd                | Body Corporate | N/A                                               | 100%                 | Australia                | Australian                              | N/A                      |
| APS Financial Planning Pty Ltd | Body Corporate | N/A                                               | 100%                 | Australia                | Australian                              | N/A                      |
| APS Wills and Estates Pty Ltd  | Body Corporate | N/A                                               | 100%                 | Australia                | Australian                              | N/A                      |
| APS Mortgages Pty Ltd          | Body Corporate | N/A                                               | 100%                 | Australia                | Australian                              | N/A                      |

### **Basis of Preparation**

This Consolidated Entity Disclosure Statement (CEDS) has been prepared in accordance with the *Corporations Act 2001* and includes required information for each entity that was part of the consolidated entity as at the end of the financial year.

### **Consolidated entity**

This CEDS includes only those entities consolidated as at the end of the financial year in accordance with AASB 10 Consolidated Financial Statements (AASB 10).

### **Determination of Tax Residency**

Section 295 (3A) of the Corporations Act 2001 defines tax residency as having the meaning in the Income Tax Assessment Act 1997. The determination of tax residency involves judgment as there are currently several different interpretations that could be adopted, and which could give rise to a different conclusion on residency.

In determining tax residency, the consolidated entity has applied the following interpretations:

### **Australian tax residency**

The consolidated entity has applied current legislation and judicial precedent, including having regard to the Tax Commissioner's public guidance in Tax Ruling TR 2018/5 Income tax: central management and control test of residency.



In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- complying with Australian Accounting Standards - Simplified Disclosures (including the Australian Accounting Interpretations) and the *Corporations Regulations 2001*.
- the attached financial statements and notes give a true and fair view of the company's and consolidated entity's financial position as at 30 June 2025 and of their performance for the financial year ended on that date;
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- the information disclosed in the attached consolidated entity disclosure statement is true and correct.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



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T Chilvers  
Chair



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C Stocks  
Director

10 October 2025

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**Grant Thornton Audit Pty Ltd**

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## Independent Auditor's Report

### To the Members of APS Benefits Group Ltd

#### Report on the audit of the financial report

##### Opinion

We have audited the financial report of APS Benefits Group (the Company) and its subsidiaries (the Group) which comprises the consolidated statement of financial position as at 30 June 2025, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information, the consolidated entity disclosure statement and the Directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- a giving a true and fair view of the Group's financial position as at 30 June 2025 and of its performance for the year ended on that date; and
- b complying with Australian Accounting Standards *AASB 1060 General Purpose Financial Statements - Simplified Disclosures for For-Profit and Not-for-Profit Tier 2 Entities* and the *Corporations Regulations 2001*.

##### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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### Information other than the financial report and auditor's report thereon

The Directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2025, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Directors' for the financial report

The directors of the Company are responsible for the preparation of:

- a) the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 (other than the consolidated entity disclosure statement); and
- b) the consolidated entity disclosure statement that is true and correct in accordance with the Corporations Act 2001, and

for such internal control as the directors determine is necessary to enable the preparation of:

- i) the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- ii) the consolidated entity disclosure statement that is true and correct and is free of misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: [https://www.auasb.gov.au/media/apzlw0y/ar3\\_2024.pdf](https://www.auasb.gov.au/media/apzlw0y/ar3_2024.pdf). This description forms part of our auditor's report.

Grant Thornton Audit Pty Ltd  
Chartered Accountants

D G Ng  
Partner – Audit & Assurance

Melbourne, 10 October 2025