













2016 Annual Report

Australian Public Service Benevolent Society Ltd





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DIRECTORS' REPORT

Your Directors present their report on the Australian Public Service Benevolent Society Limited, and its controlled entities (APS Financial Planning Pty Ltd, APS Tax, Accounting & Business Services Pty Ltd, APS Savings Ltd and APS Wills and Estates Pty Ltd) for the financial year ended 30 June 2016. The Directors of the Australian Public Service Benevolent Society Limited in office at any time during, or since the end of the year are:

Name and Qualifications	Experience and Special Responsibilities
PHILIP MASON, Age 57 Chairman, MAICD, FCPA Appointed as a non executive Director in October 2009 and Chairman in October 2014	City of Yarra, Manager 38 years experience Audit Finance & Governance and Remuneration Committees Director of controlled entities - APS Financial Planning Pty Ltd, APS Tax, Accounting and Business Services Pty Ltd, APS Savings Ltd, APS Wills and Estates Pty Ltd
JOHN CORIN, Age 66 Director, MAICD Appointed as a non executive Director in October 2009	Company Director ex-ACCC, Director Corporate Services, 43 years Business Development and Remuneration Committees Director of controlled entity APS Savings Ltd
ANDREW ORME, Age 40 Director, LLB (Melb) BSc (Melb) Appointed as a non executive Director in June 2008	Australian Taxation Office 16 years experience Chairman, Audit Finance & Governance Committee Director of controlled entity APS Savings Ltd
MAURICE BARCLAY, Age 60 Director, BAgSc Hons. (Melb), MAICD Appointed as a non executive Director in October 2010	Company Director ex-Australia Post, Manager, 37 years experience Chairman, Business Development Committee Director of controlled entity APS Savings Ltd
GLEN MILNER, Age 64 Director, B.Bus Public Admin, MAICD Appointed as a non executive Director in October 2011	Company Director ex-Bureau of Meteorology, Manager 45 years experience Remuneration Committee Director of controlled entity APS Savings Ltd
KAYE KIENI, Age 52 Director, B.Bus(Acc), GDip Information Systems Master of Information Systems Management, Certificate in Governance and Risk Management, CPA Appointed as a non executive Director in October 2014	Director, Finance, Productivity Commission 26 years experience Audit Finance and Governance Committee Director of controlled entity APS Savings Ltd
SHARON MORRIS, Age 44 Director, BA(Psych & Politics), GDip Public Relations and Counselling, MAICD Appointed as a non executive Director in October 2014	CEO, Mother's Day Classic 22 years experience Business Development Committee Director of controlled entity APS Savings Ltd

PRINCIPAL ACTIVITIES AND OBJECTIVES

The Group's principal activities during the financial year were:

- To act as a benevolent society for members by providing them and their families with funeral benefits, and financial assistance in the form of benevolent grants. The APS Benevolent Foundation was created in 2013 and is an approved charity for tax purposes. Its role is to contribute to benevolent projects in the community. The Group has agreed to finance all of the expenses of the Foundation to ensure that all funds donated are used for benevolent purposes.
- To provide a range of financial and professional services to members and clients.

The Group's short and long term objective is to 'provide relevant financial services to members and clients at not for profit prices'. The Group's strategy is to achieve steady growth in the number of members and clients, and to ensure that the range of financial and professional services provided to members and clients remains relevant to their needs.

Key performance indicators regularly reviewed by Directors in relation to the Group's performance include:

- · membership/client growth
- profitability compared to budget
- maintaining sufficient funds to meet the demand for loans to members
- the financial and operational performance of all entities

FINANCIAL RESULTS

The deficit of the Group for the financial year after providing for income tax amounted to \$116,141 (2015 deficit \$528,087). A deficit will occur in any year in which some of our reserves are used to fund the bonus added to members' funeral benefits.

MEMBERSHIP

At 30 June 2016, the number of members/clients was 29,244 compared with 29,235 at 30 June 2015.

During the 2015/16 year, a further 1,346 new members/clients joined the Society, leading to over 21,800 new members/clients over the last 14 years. This is an excellent result, giving us net membership/client growth over the last 14 years of over 8,000 members/clients.

SUBSEQUENT EVENTS

There has not been any matter, or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

FUTURE DEVELOPMENTS

The Group will continue to look for ways to achieve steady membership growth, and to add value to benefit its members/clients. It will investigate introducing new services, as well as encouraging greater use of its current services.

PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of the Court to bring proceedings on behalf of the Group or intervene in any proceedings to which the Group is a party, for the purpose of taking responsibility on behalf of the Group for all or any part of those proceedings. The Group was not a party to any such proceedings during the year.

ENVIRONMENTAL ISSUES

The Group's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

DIVIDENDS

The Group does not pay dividends.

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

No significant changes in state of affairs of the Group occurred during the year and at 30 June 2016.

OPTIONS AND INDEMNITIES

No options over member interests in the Group or a controlled entity were granted during or since the end of the financial year and there were no options outstanding at the date of this report.

No indemnities have been given or insurance premiums paid, except as noted below, during or since the end of the financial year, for any person who is or has been an officer or auditor of the Group.

MEMBERS GUARANTEE

The principal Company is limited by guarantee. If the Company is wound up, the Constitution states that each member is required to contribute a maximum of \$5 towards meeting any outstanding obligations of the company. At 30 June 2016 the number of members was 26,869 (2015: 26,988), and therefore, the total amount that members are liable to contribute if the Company was wound up at 30 June 2016 was \$134,345.

INDEMNIFICATION AND INSURANCE OF OFFICERS AND AUDITORS

During the financial year, the Group paid a premium in respect of a contract insuring the directors and company secretary of the Group, and all executive officers of the company and of any related body corporate against a liability incurred as such by a director, company secretary, or executive officer to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of liability and the amount of the premium.

The Group has not otherwise, during or since the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the company or of any related body corporate against a liability incurred by the officer or auditor.

DIRECTORS' INTERESTS

The Directors are all members of the Group. Subject to this, since the end of the previous financial year, no Director of the Group has received, or become entitled to receive any benefit by reason of a contract made by the Group with the Director, or with a Group in which the Director has a substantial interest.

DIRECTORS' MEETINGS

The number of meetings attended by each of the Directors during the financial year are summarised as follows:

	I	3oard	Audit/Finance/Gov		Remuneration		Business Development	
	Held	Attended	Held	Attended	Held	Attended	Held	Attended
P MASON	12	12	4	3	1	1	2	2
J CORIN	12	12	-	-	1	1	2	2
M BARCLAY	12	11	2	2	-	-	2	2
K KIENI	12	12	4	4	-	=.	-	-
A ORME	12	11	4	4	-	-	-	-
S MORRIS	12	12	-	-	-	-	2	2
G MILNER	12	12	1	1	I	1	i	1

DIRECTORS' BENEFITS

These fees are approved annually by the members at the Annual General Meeting. For the year ending 30 June 2016, Directors received the benefits as described in the table below. Superannuation was paid at the rate of 9.5% of Honorarium.

Name	Honorarium (including superannuation) \$
A ORME	27,375
J CORIN	22,995
G MILNER	19,710
P MASON	32,850
M BARCLAY	22,995
K KIENI	19,710
S MORRIS	19,710
Total	165,345

NON-AUDIT SERVICES

The Board of Directors is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The Directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the audit committee prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to auditor independence as set out in Code of Conduct APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's work, acting in a management or decision-making capacity for the Group, acting as advocate for the Group or jointly sharing economic risks and rewards.

The following fees for non-audit services were paid to the external auditors during the year ended 30 June 2016:

• Nil

AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration, as required under section 307C of the *Corporations Act 2001*, is set out on page 5. Signed in accordance with a resolution of the Board of Directors:

Chairman - P Mason

Director - J Corin

Dated this 15th day of September 2016.



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Auditor's Independence Declaration To the Directors of Australian Public Service Benevolent Society Ltd

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Australian Public Service Benevolent Society Ltd for the year ended 30 June 2016, I declare that, to the best of my knowledge and belief, there have been:

- a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- b no contraventions of any applicable code of professional conduct in relation to the

GRANT THORNTON AUDIT PTY LTD

Chartered Accountants

S.C. Trivett

Partner - Audit & Assurance

Melbourne, 15 September 2016

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STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2016

ENDED 30 JUNE 2010	Note	Consolidated	
		2016 \$	2015 \$
Revenue from operations	2	14,617,977	13,966,101
Employee benefits expense	3	(2,387,552)	(2,203,639)
Depreciation and amortization expense	3	(97,826)	(86,153)
Benefits paid to members	3	(2,399,610)	(2,357,322)
Changes in mortuary fund liabilities	3	(5,223,000)	(4,886,000)
Occupancy expense		(72,963)	(66,621)
Postage and telephone expense		(125,334)	(122,390)
Bad debts expense	4	(1,201,816)	(1,309,209)
External services expense		(595,787)	(544,258)
Board and AGM expenses		(190,649)	(178,071)
Marketing expense	é	(250,955)	(262,389)
Other expenses		(1,451,034)	(1,171,667)
Operating surplus/(deficit) before tax		621,451	778,382
Income tax expense	5	(1,737,592)	(1,306,469)
Net surplus/(deficit) for the year	_	(1,116,141)	(528,087)
Other comprehensive income			
Net gain on revaluation of property	_	1,000,000	<u></u>
Total comprehensive income/(loss)	_	(116,141)	(528,087)

Notes to the financial statements are included on pages 10 to 21

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2016

	Note	Consolidated	
		2016 \$	2015 \$
CURRENT ASSETS	~~~~		************
Cash and cash equivalents	6	5,749,706	3,831,942
Trade and other receivables	7	27,996,282	28,859,589
Other financial assets	8	3,894,535	3,707,371
Other current assets	9	75,972	436,559
Total current assets		37,716,495	36,835,461
NON CURRENT ASSETS			
Trade and other receivables	7	75,445,550	60,839,381
Property, plant and equipment	13	3,440,281	2,475,675
Intangible assets	10	62,072	58,122
Deferred tax asset	5	1,763,931	1,759,550
Total non-current assets		80,711,834	65,132,728
Total assets		118,428,329	101,968,189
CURRENT LIABILITIES			
Trade and other payables	11	17,815,929	13,930,396
Current tax liabilities		378,241	788,888
Provisions	12	669,254	597,302
Mortuary fund	19	2,067,500	2,103,250
Total current liabilities		20,930,924	17,419,836
NON-CURRENT LIABILITIES			
Deferred tax liabilities	5	550,786	226,124
Provisions	12	25,921	23,634
Mortuary fund	19	81,740,500	76,481,750
Debenture Notes Issued	11	9,239,322	1,791,847
Total non-current liabilities		91,556,529	78,523,355
Total liabilities		112,487,453	95,943,191
NET ASSETS		5,940,876	6,024,998
EQUITY			
Reserves	14	5,940,876	6,024,998
		5,940,876	6,024,998

STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 30 JUNE 2016

	Reserves		Total
	Asset Revaluation Reserve	General Reserve	
	\$	\$	\$
Balance at 30 June 2014	385,191	6,167,894	6,553,085
Surplus/(Deficit)	-	(528,087)	(528,087)
Balance at 30 June 2015	385,191	5,639,807	6,024,998
Surplus/(Deficit)	-	(1,116,141)	(1,116,141)
Asset revaluation net of tax effect	1,000,000	-	1,000,000
Total comprehensive income for the year	1,000,000	(1,116,141)	(116,141)
Balance at 30 June 2016	1,385,191	4,555,685	5,940,876

Notes to the financial statements are included on pages 10 to 21

STATEMENT OF CASH FLOWS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2016

	Note	Consolidated		
		2016	2015	
		\$ 	\$	
Cash flows from operating activities				
Receipts from members & customers		4,760,793	4,079,814	
Interest received		10,071,602	9,285,573	
Bad debts recovered		25,867	12,546	
Income taxes paid		(1,827,958)	(1,421,942)	
Payments to members		(2,399,610)	(2,357,322)	
Interest paid		(722,561)	(525,753)	
Payments to employees and suppliers		(3,046,050)	(3,682,308)	
Net cash provided by operating activities		6,862,083	5,390,608	
Cash flows from investing activities				
Deposits from investors		9,841,637	3,587,406	
Proceeds from sale of property		-	_	
Payments for business acquisitions		(3,950)	(50,000)	
Payments for intangible assets		-	(10,122)	
Payments for plant and equipment		(62,432)	(71,250)	
Proceeds on redemption/(payments for) investments		(46,751)	-	
Net advances of loans to members	•	(14,672,823)	(13,935,438)	
Net cash used in investing activities		(4,944,319)	(10,479,404)	
Net increase (decrease) in cash held		1,917,764	(5,088,796)	
Cash at the beginning of the financial year		3,831,942		
	6			
Cash at the end of the financial year	O	5,749,706	3,831,942	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements (including Australian Accounting Interpretations), other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

General Information

The Australian Public Service Benevolent Society Ltd (APSBS) is a company limited by guarantee, incorporated and domiciled in Australia. Its subsidiaries, APS Financial Planning Pty Ltd, APS Tax, Accounting & Business Services Pty Ltd and APS Wills and Estates Pty Ltd are proprietary companies. Its other subsidiary APS Savings Ltd is a public company limited by shares.

The following is a summary of the material accounting policies adopted by the economic entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Basis of Preparation

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

The accounting policies set out below have been consistently applied for all years presented.

Accounting Policies

a. Income Tax

Current Tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred Tax

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the Group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

b. Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. An annual appraisal is carried out by Directors to ensure that the recoverable amount is no less than the carrying amount.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the re-valued amount of the asset.

Plant and Equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

Property, Plant and Equipment (continued)

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the income statement.

Depreciation

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the economic entity commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset Depreciation Rate

Buildings 2.5%

Plant and equipment 3-50%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When re-valued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

c. Financial Instruments

Financial Instruments Used

The principal categories of financial instruments used are:

- Trade receivables
- Cash at Bank
- Investments in unlisted managed funds
- Trade and other payables

None of the consolidated entity's financial assets are secured by collateral or other credit enhancements.

Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

Financial Assets at Fair Value through Profit and Loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139 Financial Instruments: Recognition and Measurement. Derivatives are also categorised as held for trading unless they are designated as hedges. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the statement of comprehensive income in the period in which they arise.

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method less impairment.

Held-to-Maturity Investments

These investments have fixed maturities, and it is the group's intention to hold these investments to maturity. Any held-to-maturity investments held by the group are stated at amortised cost using the effective interest rate method less impairment.

Available-for-Sale Financial Assets

Available-for-sale financial assets include any financial assets not included in the above categories. Available-for-sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair value are taken directly to equity.

Financial Liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Fair Value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

Impairment

At each reporting date, the group assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the statement of comprehensive income.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in the national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

d. Impairment of Assets

At each reporting date, the Group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

e. Employee Benefits

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Contributions to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

f. Provisions

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

g. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

h. Revenue

Interest revenue is generally recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

All revenue is stated net of the amount of goods and services tax (GST).

i Goods and Services Tax (GST)

The Group adheres to the financial institutions framework of GST legislation.

j. Goodwill

Goodwill is calculated as the excess of the consideration paid over the acquisition date fair value of net identifiable assets acquired.

k. Intangible Assets

Intangible assets acquired separately, or in a business combination are initially measured at cost. The cost of an intangible asset acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses.

l. Mortuary Fund

Subscription revenue collected and benefits (death and resignation) paid in respect to the mortuary fund are accounted for through the statement of comprehensive income. The gross change in the mortuary fund liability for the period, including any bonuses vested, is recognised in the statement of comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

m. Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

n. Operating Expenses

Operating expenses are recognised in profit or loss upon utilisation of the service, or at the date of their origin.

o. Basis of Consolidation

The consolidated financial statements incorporate the financial statements of the company and entities controlled by the company (its subsidiaries, referred to as 'the Group' in these financial statements). Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

p. Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

The Group assesses impairment at each reporting date by evaluating conditions specific to the Group that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

The Group reviews intangible assets annually to assess whether there has been any impairment in their value.

Key judgments

- 1. Doubtful debts provision included in accounts receivable at 30 June 2016 is an amount receivable from loans made to members during the current financial year amounting to \$105,048,230 (2015: \$91,201,910). The directors believe that the full amount of the debt is recoverable, other than an amount of \$1,649,283 (2015: \$1,540,070), which has been included as a doubtful debt provision at 30 June 2016. Debts are considered doubtful when all avenues for collection have been exhausted internally, at which time, an external debt collector is contracted to collect the debt. Once the external debt collectors have exhausted all avenues in collecting the debt, for a period up to a maximum of twelve months with the secondary debt collector, any outstanding balance is considered to be bad debt.
- 2. Mortuary Fund liability the process and assumptions used to determine the mortuary fund liability are discussed further in Note 19.

q. Changes in Accounting Policies

Adoption of new and revised Accounting Standards:

In the current year, the Group has adopted all of the new and revised Standards and Interpretations issued by the AASB that are relevant to its operations and effective for the current annual reporting period.

r. Leases

Where a lessee, payments on operating lease agreements are recognised as an expense over the lease or the term on a straight-line basis. Associated costs, such as maintenance and insurance, are expensed as incurred.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

		Note	Consolidated	
			2016	2015
			\$	\$
2.	REVENUE			
	Subscriptions from members		2,588,837	2,605,642
	Other income			
	- Increase in market value of investments		140,413	354,040
	- Rent received		45,396	60,529
	- Top-up fees		834,450	796,240
	- Sundry income		937,279	864,077
	- Interest on:			
	Loan to members		10,029,845	9,119,076
	Investments	_	41,757	166,497
			14,617,977	13,966,101
3.	OPERATING SURPLUS			
	Operating surplus has been arrived at after charging the following items:			
	Bad debts written off		826,503	806,380
	Depreciation and amortisation		97,826	86,153
	of property, plant and equipment		•	
	Benefits paid to members		2,399,610	2,357,322
	Changes in mortuary fund liabilities	19	5,223,000	4,886,000
	Interest paid to depositors		737,511	530,139
	Employee benefits expense			
	- defined contribution plans		302,875	269,668
	- other employee benefits	_	2,084,677	1,933,971
	Total employee benefits expense		2,387,552	2,203,639
4.	NET BAD DEBTS			
	Net bad debts has been arrived at as follows:			
	Bad debts written off		826,503	806,380
	Less: Bad debts recovered		(25,867)	(12,546)
	Change in provision for doubtful debts		109,214	289,532
	Add: Collection costs		291,966	225,843
	Net bad debts		1,201,816	1,309,209

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

		Consolidated		
		2016	2015	
		\$	\$	
5.	INCOME TAXES			
	(A) Income Tax Expense			
	Prima facie income tax expense calculated at 30% on the			
	operating surplus and abnormal items	2,609,030	2,406,511	
		2,609,030	2,406,511	
	Increase in Income Tax expense due to:-	, ,		
	Entertainment expense	13,388	5,724	
	Non-tax assessable items :	•	•	
	Non allowable deductions	81,399	55,302	
	Exempt member subscription income	(776,651)	(781,693)	
	Rebateable income	(4,469)	(4,469)	
	Under/(over) provision in previous year	Ó	(374,906)	
	Income tax expense attributable to operating surplus	1,737,592	1,306,469	
	(B) Deferred Tax Liability			
	Balance at beginning of year	226,124	224,194	
	(Increase)/decrease for the year	324,662	1,930	
	(Microape), abbreage for the year	550,786	226,124	
		· · · · · · · · · · · · · · · · · · ·		
	(C) Deferred Tax Asset			
	Balance at beginning of year	1,759,550	1,783,836	
	(Decrease)/increase in provisions	4,381	(24,286)	
		1,763,931	1,759,550	
	(D) Income Taxes			
	The components of tax expense comprises:			
	Current tax expense	1,685,620	1,626,837	
	Deferred tax expense	51,972	(320,368)	
	-	1,737,592	1,306,469	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

		Consolidated		
		2016	2015	
		\$	\$	
6.	CASH AND CASH EQUIVALENTS			
	Cash at bank	2,312,268	1,297,864	
	Cash deposits	3,437,438	2,534,078	
		5,749,706	3,831,942	
7.	TRADE AND OTHER RECEIVABLES			
	CURRENT			
	Trade receivables	42,886	37,130	
	Loans to members	27,953,396	28,822,459	
		27,996,282	28,859,589	
	NON-CURRENT			
	Loans to members	77,094,834	62,379,451	
	Less: provision for doubtful debtors	(1,649,284)	(1,540,070)	
		75,445,550	60,839,381	
	TOTAL	. 103,441,832	89,698,970	

During the year the Society continued to grant loans to members of the organisation. Before granting such loans the Society conducts credit checks on each applicant to ensure their credit-worthiness. The receivables are reviewed by the credit staff on a regular basis and by management on a monthly basis.

Movement in allowance for doubtful debts

Balance at the beginning of year	1,540,069	1,250,537
Increase/(decrease) in provision	109,214	289,532
Balance at the end of year	1,649,283	1,540,069

In determining the recoverability of the receivable, the Group considers any change in the credit quality of the receivable from the date the receivable was initially granted up to the reporting date. Accordingly, the Directors believe that there is no further credit provision required in excess of the allowance for doubtful debts. At the reporting date, there were no impaired trade receivables.

AUSTRALIAN PUBLIC SERVICE BENEVOLENT SOCIETY LIMITED

ABN 64 077 846 809

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

		Consolidated	
		2016	2015
		\$	\$
8.	OTHER FINANCIAL ASSETS		
	CURRENT		
	Interest bearing securities (at amortised cost)	259,750	213,000
	Units in unlisted managed funds (at fair value through	3,634,785	3,494,371
	profit or loss)	3,894,535	3,707,371
	The methods and valuation techniques used for the purpose of measu compared to the previous reporting period.	ring fair values are unc	hanged
9.	OTHER CURRENT ASSETS		
	Sundry debtors	95	15,142
	Other current assets	18,841	394,187
	Prepayments	57,036	27,230
		75,972	436,559
10.	INTANGIBLES		
	Goodwill on acquisition	51,950	48,000
	Client lists	10,122	10,122
		62,072	58,122
11.	TRADE AND OTHER PAYABLES		
	CURRENT		
	Sundry creditors	676,041	368,220
	Trade creditors	122,431	96,648
	Other accruals	1,675,840	533,023
	Debenture Notes Issued	15,341,617	12,932,505
		17,815,929	13,930,396
	The average credit period on purchases of certain goods/services is 30 trade payables for the first 60 days from the date of invoice. The Groupolicies in place to ensure that all payables are paid within the pre-agr. The debenture notes issued are secured notes received from members obligation to repay these monies is secured by a charge over all the pre-assets and undertakings of the Group. The secured notes are repaid at	up has financial risk ma reed credit terms. and clients. The Group resent and future proper	nagement o's rty,
	NON-CURRENT		
	Debenture Notes Issued	9,239,322	1,791,847

9,239,322

1,791,847

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

•	Consolidated	
	2016 \$	2015 \$
12. PROVISIONS CURRENT		****
Employee entitlements	669,254	597,302
NON-CURRENT		
Employee entitlements	25,921	23,634
Aggregate employee entitlements	695,175	620,936
Number of equivalent full time employees at year end	17	18

13. PROPERTY, PLANT AND EQUIPMENT

Movements in carrying amounts - Consolidated

, ů	Freehold Land \$	Buildings \$	Plant & Equip S	Total \$
Gross carrying amount	*	•	•	•
Balance at 30 June 2015	1,500,000	552,476	1,049,989	3,102,465
Additions	-	_	62,432	62,432
Revaluation	1,000,000	-	-	1,000,000
Disposals	-	-	-	-
Balance at 30 June 2016	2,500,000	552,476	1,112,421	4,164,897
Accumulated depreciation				
Balance at 30 June 2015	-	40,926	585,864	626,790
Depreciation expense	-	19,698	78,128	97,826
Writeback on revaluation of buildings	-	_	-	-
Disposals	-	-	-	-
Balance at 30 June 2016	<u> </u>	60,624	663,992	724,616
Net book value				
As at 30 June 2016	2,500,000	491,852	448,429	3,440,281

A valuation of the land and buildings at 16-20 Howard St North Melbourne was conducted at 30 June 2016 by Paul Sutherland, Certified Practising Valuer AAPI. The valuation was based on an estimated fair market value. A building value was assigned in the valuation to ensure that the buildings are depreciated on a useful life basis over the coming years in accordance with the Australian Accounting Standards.

The land and buildings were valued at \$3.05m, the result of which has been to recognise an upwards revaluation of \$1.00m. An annual appraisal is carried out by the Directors to ensure that the recoverable amount is not less than the carrying amount.

Had the Group's land and buildings been measured on a historical cost basis, their carrying amount would have been as follows:

	2016	2015
Freehold land	765,000	765,000
Buildings	<u>786,327</u>	<u>786,327</u>
	1,551,327	1,551,327

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

14. RESERVES

14.	RESERVES			
		Reserves		Total
		Asset	General	
		Revaluation	Reserve	
		Reserve	Reserve	
		\$	\$	\$
	Balance at 1 July 2015	385,191	5,639,807	6,024,998
	Current year gains/(losses)	-	(1,116,141)	(1,116,141)
	Asset revaluation net of tax effect	1,000,000	-	1,000,000
	Balance at 30 June 2016	1,385,191	4,555,685	5,940,876
	Balance at 1 July 2014	385,191	6,167,894	6,553,085
	Current year gains/(losses)	-	(528,087)	(528,087)
	Asset revaluation net of tax effect	_	-	-
	Balance at 30 June 2015	385,191	5,639,807	6,024,998
		Consolid	lated	
		2016	2015	
	DATE OVER DESIGNED EXPESSOR	\$	\$	
15.	EMPLOYEE BENEFITS EXPENSE			
	Wages, salaries	2,004,708	1,855,166	
	Workers compensation insurance	5,729	3,568	
	Superannuation - defined contribution plans	302,875	269,668	
	Employee benefits provisions	74,240	75,237	
		2,387,552	2,203,639	
16.	KEY MANAGEMENT PERSONNEL COMPENSATION			
	The aggregate compensation made to Directors and other members of key man	nagement personnel	is set out belov	v:
	Short-term employee benefits	1,190,300	1,158,315	
	Post-employment benefits - super	203,540	203,360	
	Total	1,393,840	1,361,675	
17.	RETIREMENT BENEFITS			
	Retirement benefits paid to Directors of the Company and controlled	•		
	entities, being amounts that have been previously approved by the			
	members of the Company in a general meeting.	Nil	Nil	
	monooto or the company in a general mounts.	1111	A 111	

18. RELATED PARTY TRANSACTIONS

The Group's related parties include its key management personnel and related entities as described in note 16 Key Management Personnel Compensation. Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received.

19. MORTUARY FUND

Balance at start of period	78,585,000	73,699,000
Increase in mortuary fund	5,223,000	4,886,000
Balance as end of period	83,808,000	78,585,000
Mortuary Fund - Current Liabilities	2,067,500	2,103,250
Mortuary Fund - Non Current Liabilities	81,740,500	76,481,750

a. Mortuary Fund Risk

The mortuary fund benefits transfer risk to the Company, where the Company commits to making a payment to the member's nominated beneficiary upon the member's death. The timing of these future events are inherently uncertain. Mortuary fund risk is controlled through adequate subscription revenue, and investment returns, both of which are monitored by the appointed actuary.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

	Consolidated	
	2016	2015
	\$	\$
CAPITAL AND LEASING COMMITMENTS		
Lease of Building and operating lease of office equipment		
Non-cancellable operating leases contracted for, but not capitalised in		
the financial statements:		
Payable:		
Not later than one year	135,586	8,086
Later than one, but not later than five years	737,472	21,981
	873,058	30,067

The building and office equipment leases are non-cancellable leases with a five year term, with rent payable monthly in advance.

21. CONTINGENT LIABILITIES

20.

The Directors are not aware of any contingent liabilities that the Group or the Company needs to provide for.

22. APSBS GROUP LIFE TRUST

The Company is Trustee of the APSBS Group Life Trust which provides term insurance cover for certain members who were formerly in the Vic and Tas Friendly Society Ltd Term Fund C.

23. MEMBERS GUARANTEE

The principal Company is limited by guarantee. If the Company is wound up, the Constitution states that each member is required to contribute a maximum of \$5 towards meeting any outstanding obligations of the company. At 30 June 2016 the number of members was 26,869 (2015: 26,988), and therefore, the total amount that members are liable to contribute if the Company was wound up at

24.	SUBSIDIARIES	Country of Incorporation	Ownership %
	Parent Entity		
	Australian Public Service Benevolent Society Ltd	Australia	
	Subsidiaries		
	APS Financial Planning Pty Ltd	Australia	100
	APS Tax, Accounting and Business Services Pty Ltd	Australia	100
	APS Savings Limited	Australia	100
	APS Wills and Estates Pty Ltd	Australia	100

25. EVENTS AFTER BALANCE SHEET DATE

Other than the sale of the property mentioned below, no matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

The Directors advise the sale of the land and building at 16-20 Howard St North Melbourne for \$4.0m on 18 August 2016. The Directors have considered the fair value of the property and assessed the formal valuation obtained to be reflective of the fair value at 30 June 2016.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2016

b. Actuary's Report

The Directors' appoint an actuary to report each year on the mortuary fund liabilities of the Company, and the ability of the Company to meet them. William Szuch F.I.A.A is the actuary so appointed. William Szuch F.I.A.A has prepared the 2016 actuarial report. The actuary's valuation basis measures liability in respect of each member as the present value of future death benefits of basic cover and declared bonuses, and any bonus recommended at the review date *less* the present value of future premiums after an allowance for future expenses. The actuary's valuation of the mortuary liabilities as at 30 June 2016 is \$83,808,000 (2014: \$78,585,000).

Effect of changes in actuarial assumptions during the reporting period - there were no material changes in the mortuary fund liabilities due to changes in assumptions for the year ended 30 June 2016.

Variable	Impact of movement in underlying variable
Expenses risk	An increase in the level of expenses over assumed levels will decrease any surplus and reserves
Interest rate risk	Depending on the profile of the investment portfolio, the investment income of the Company will reduce as interest rates decrease. The impact on the surplus and reserves depends on the relative profiles of assets and liabilities to the extent that they are not matched.
Mortality rates	Greater mortality rates will lead to higher levels of claims, which is likely to increase benefit payments and therefore reduce any surplus and reserves.
Discontinuance	Any increase in the discontinuance rate has a positive impact on the surplus and reserves.
Market risk	As no benefit payment is contractually linked to the underlying assets, the Company is exposed to market risk.

c. Sensitivity Analysis

Sensitivity analysis is conducted to quantify the exposure to risk, as a result of changes in the underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed above. The movement in any key variable will impact the profit and equity of the Company. The table below describes how the change in each assumption for a particular year will affect the mortuary fund liabilities and provides an analysis of the sensitivity of the surplus and equity changes in these assumptions.

Impact of changes in variables

Variable	Movement	Changes in Mortuary Fund Liabilities
Insured life mortality	Worsening by 10%	\$1,619,000
Lapses and surrenders	Worsening by 10%	\$31,453
Administration expenses	Worsening by 10%	\$642,143

DIRECTORS' DECLARATION

The Directors declare that:

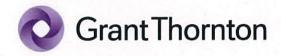
- 1. The financial statements and notes, as set out on pages 6 to 21, are in accordance with the *Corporations Act 2001*:
 - (a) comply with accounting standards and the Corporations Regulations 2001; and
 - (b) give a true and fair view of the consolidated entity's financial position as at 30 June 2016 and of its performance for the year ended on that date.
- 2. In the Directors' opinion there are reasonable grounds to believe that the consolidated entity will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors made pursuant to Section 295(5) of the Corporations Act 2001.

Chairman - P Mason

Director - J Corin

Dated this 15th day of September 2016.



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Independent Auditor's Report To the Members of Australian Public Service Benevolent Society Ltd

We have audited the accompanying financial report of Australian Public Service Benevolent Society Ltd (the "Company"), which comprises the statement of financial position as at 30 June 2016, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the company the consolidated entity comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' responsibility for the financial report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards- Reduced Disclosure Requirements and the Corporations Act 2001. The Directors' responsibility also includes such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

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In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

Auditor's opinion

In our opinion the financial report of Australian Public Service Benevolent Society Ltd is in accordance with the Corporations Act 2001, including:

- a giving a true and fair view of the Company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
- b complying with Australian Accounting Standards and the Corporations Regulations 2001.

GRANT THORNTON AUDIT PTY LTD

grant homor

Chartered Accountants

S.C. Trivett

Partner - Audit & Assurance

Melbourne, 15 September 2016